## For Sale: Prospectors Plaza

## 510-540 Auburn Ravine Road Auburn, CA 95603





Jahn-Rich Commercial 3960 Dub Alley Sacramento, CA 95816

Phone: 916.431.7926

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## **Offering Summary**



## **Property Highlights:**

- Fully stabilized neighborhood strip center
- 100% Leased
- Small shop spaces with significant upside in rents
- Long term Tenant base
- Auburn is a strong sub-market with good consumer spending

### **Summary:**

Prospector's Plaza consists of a 19,550 square foot neighborhood retail strip center located in Auburn, CA. The property is made up of thirteen small shop spaces with average rents of less than \$.89 per square foot which is significantly below the market average for rents in the Auburn Sub-market.

The property is located directly off of interstate 80 and highway 49 in a high traffic commercial corridor which serves the broader Auburn community.

### **OFFERING SUMMARY**

### **PROPERTY PROFILE**

Offering Price	\$3,210,000	Property Address	510 Auburn Ravine Road
Pro-Forma Cap Rate Current Cap Rate NOI	\$3,210,000 8.56% 6.59% \$211,680	City, State & Zip Assessor's Parcel Number Number of Buildings	Auburn, CA 95603
Pro-Forma NOI Building Price/SF Total Rented Avg Rent/SF	\$274,683 \$164 100% \$0.97	Net Rentable Area (Sf) Gross Building Area (Sf) Land Size Property Type Corner Lot	19,550 SF 19,550 SF 2.3 AC Commercial Yes



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## **Current Operating Data**



#### **Rent Roll**

Tenant	Square Feet	Rate per Sq Ft	<b>Monthly Rent</b>	<b>Monthly Riembursements</b>	Lease Start	Lease End
510 MKB Commissary, Inc.	1000	\$1.04	\$1,038	\$380	04/01/2016	03/31/2026
512-514 Auburn Custom Kitchen	2000	\$0.68	\$1,352	\$760	03/01/2018	02/28/2025
516 Red Five Designs, Inc.	805	\$0.95	\$765	\$306	02/01/2024	03/31/2029
518-520 Twin Dragon Restaurant	2275	\$2.19	\$4,986	\$865	02/01/2017	04/30/2027
522 Jocelyn's Foothills Grooming, Inc.	1275	\$0.70	\$887	\$485	07/01/2016	
524 Advantage Print, Marketing & More	920	\$0.84	\$773	\$350	07/01/2018	03/31/2026
526-528 Advantage Print, Marketing & More	2000	\$0.84	\$1,681	\$760	07/01/2015	03/31/2026
530 Summit Martial Arts & Leadership Academy	1350	\$0.95	\$1,283	\$939	11/01/2020	01/31/2029
532 Cinda Magee	610	\$0.83	\$508	\$232	03/01/2018	02/28/2021
534 Auburn Fellowship	1325	\$0.95	\$1,297	\$504	08/01/2023	11/30/2028
536-538 Trang Le	2000	\$0.93	\$1,863	\$760	09/01/2022	08/31/2032
540-542 School of Music	1700	\$1.00	\$1,700	\$0	8/1/2024	8/1/2027
544-546 Edward Jones Branch #08850	2290	\$0.71	\$1,712	\$870	07/01/2015	06/30/2025
518-520 Twin Dragon Restaurant 522 Jocelyn's Foothills Grooming, Inc. 524 Advantage Print, Marketing & More 526-528 Advantage Print, Marketing & More 530 Summit Martial Arts & Leadership Academy 532 Cinda Magee 534 Auburn Fellowship 536-538 Trang Le 540-542 School of Music	2275 1275 920 2000 1350 610 1325 2000 1700	\$2.19 \$0.70 \$0.84 \$0.84 \$0.95 \$0.83 \$0.95 \$0.93 \$1.00	\$4,986 \$887 \$773 \$1,681 \$1,283 \$508 \$1,297 \$1,863 \$1,700	\$865 \$485 \$350 \$760 \$939 \$232 \$504 \$760 \$0	02/01/2017 07/01/2016 07/01/2018 07/01/2015 11/01/2020 03/01/2018 08/01/2023 09/01/2022 8/1/2024	04/30/20 03/31/20 03/31/20 01/31/20 02/28/20 11/30/20 08/31/20

19550 \$0.97 Totals/Averages \$19,843 \$7,209

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### Annualized Operating Data

Expenses			Aiiiuatizeu	Opera	ting Data	
	Monthly	Annual			Monthly	Annual
Property tax	\$3,100	\$37,200	Base		\$19,843	\$238,121
Landscaping	\$800	\$9,600	Riembursments		\$7,209	\$86,504
Management	\$600	\$7,200	Membursinents		φ7,209	φου,504
Electricity	\$700	\$8,400	Gross Income		\$27,052	\$324,625
Trash	\$600	\$7,200	Less Reserves	3%	\$811.56	\$9,739
Gas	\$140	\$1,680	Less Vacancy	3%	\$811.56	\$9,739
Water	\$510	\$6,120	•		φο <u>ς</u> 400 ος	. ,
Insurance	\$1,339	\$16,068	Efective Income		\$25,428.96	\$305,148
modranice	Ψ1,000	Ψ10,000	Less: Operating Expenses		\$7,789	\$93,468
Totals	\$7,789	\$93,468	NOI		\$17,639.96	\$211,680

Purchase Price	\$3,210,000
Cap Rate	6.59%



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## **Pro-Forma Operating Data**



### **Pro-Forma Rent Roll**

Tenant	Square Feet	Rate per Sq Ft	Monthly Rent	Monthly Riembursments
510 MKB Commissary, Inc.	1000	\$1.15	\$1,150	\$398
512-514 Auburn Custom Kitchen	2000	\$1.15	\$2,300	\$797
516 Red Five Designs, Inc.	805	\$1.15	\$926	\$321
518-520 Twin Dragon Restaurant	2275	\$2.19	\$4,982	\$906
522 Jocelyn's Foothills Grooming, Inc.	1275	\$1.15	\$1,466	\$508
524 Advantage Print, Marketing & More	920	\$1.15	\$1,058	\$367
526-528 Advantage Print, Marketing & More	2000	\$1.15	\$2,300	\$797
530 Summit Martial Arts & Leadership Academy	1350	\$1.15	\$1,553	\$538
532 Cinda Magee	610	\$1.15	\$702	\$243
534 Auburn Fellowship	1325	\$1.15	\$1,524	\$528
536-538 Trang Le	2000	\$1.15	\$2,300	\$797
540-542 School of Music	1700	\$1.15	\$1,955	\$677
544-546 Edward Jones Branch #08850	2290	\$1.15	\$2,634	\$912
Totals	19550	\$1.23	\$24,849	\$7,789

**Pro-Forma Expenses** 

	Monthly		Annual
Prop Tax		\$3,100	\$37,200
Landscaping		\$800	\$9,600
Management		\$600	\$7,200
Electricity		\$700	\$8,400
Trash		\$600	\$7,200
Gas		\$140	\$1,680
Water		\$510	\$6,120
Insurance		\$1,339	\$16,068
Totals		\$7,789	\$93,468

**Pro-Forma Operating Data** 

Fio-Forma Operating Data				
		Monthly	Annual	
Base		\$24,849	\$298,182	
NNN		\$7,789	\$93,468	
Gross Income		\$32,638	\$391,650	
Less Reserves	3%	\$979	\$11,750	
Less Vacancy	3%	\$979	\$11,750	
Efective Income		\$30,679	\$368,151	
Less OPEX		\$7,789	\$93,468	
NOI		\$22,890	\$274,683	

Purchase Price \$3,210,000 Pro-Forma Cap Rate 8.56%



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## **Location Overview**



#### **Demographics**

With a population of around 14,000, Auburn is smaller than many of its neighboring cities but enjoys a tight-knit, community-focused environment. The median age in Auburn skews slightly older, at around 48 years, with a significant portion of retirees and long-term residents. However, Auburn has seen an influx of younger families and professionals attracted by its outdoor lifestyle, affordability compared to nearby cities, and access to Sacramento, which is about 35 miles away. The population is predominantly white, with a lower percentage of ethnic diversity compared to larger urban areas. Auburn residents are generally well-educated, and the city has a higher-than-average number of homeowners, reflecting its appeal as a residential community.

#### **Real Estate Market**

Auburn's real estate market is marked by its balance of historic homes, rural properties, and newer residential developments. The city's charm lies in its historic downtown and Gold Rush-era architecture, alongside spacious properties in the surrounding foothills. Home prices in Auburn have steadily appreciated, though they remain more affordable than in major urban centers like Sacramento or San Francisco. The market is competitive, with a mix of long-time homeowners and new buyers drawn by the city's scenic beauty and outdoor lifestyle. Commercial real estate is more limited, primarily catering to small businesses, tourism, and service industries. However, with increasing interest in rural and suburban living, Auburn's real estate market is expected to remain stable with gradual growth.

#### **Economic Overview**

Auburn's economy is largely service-oriented, with key sectors including tourism, healthcare, retail, and professional services. As a historical town with significant ties to the California Gold Rush, Auburn attracts visitors interested in its preserved architecture, museums, and outdoor recreational opportunities in nearby areas such as the American River and Auburn State Recreation Area. The local economy is bolstered by a steady stream of tourists, particularly in the summer and fall, supporting small businesses, local restaurants, and hospitality services. Auburn's proximity to major transportation routes, including Interstate 80, makes it a convenient stop for travelers, further supporting the local economy. Despite its smaller size, Auburn maintains a stable job market and benefits from its appeal as both a residential and tourist-friendly city.

#### Summary

Auburn, California, is a smaller, historically rich city with a moderate consumer spending profile, supported by tourism and a growing population. The real estate market is competitive, offering both historic charm and rural living, while the economy is driven by service sectors and tourism. Auburn's unique position as a gateway to outdoor activities and its preserved Gold Rush history makes it a desirable place for residents and visitors alike.









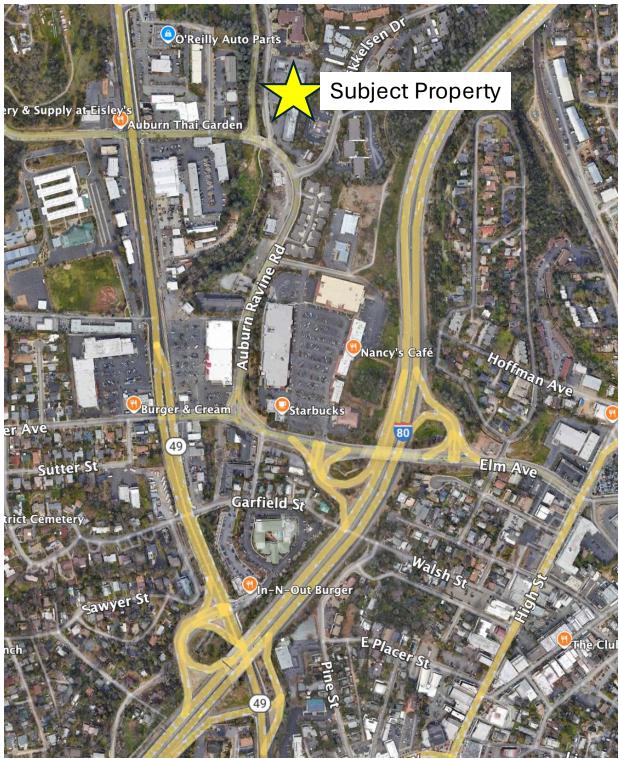
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## **Local Area Map**







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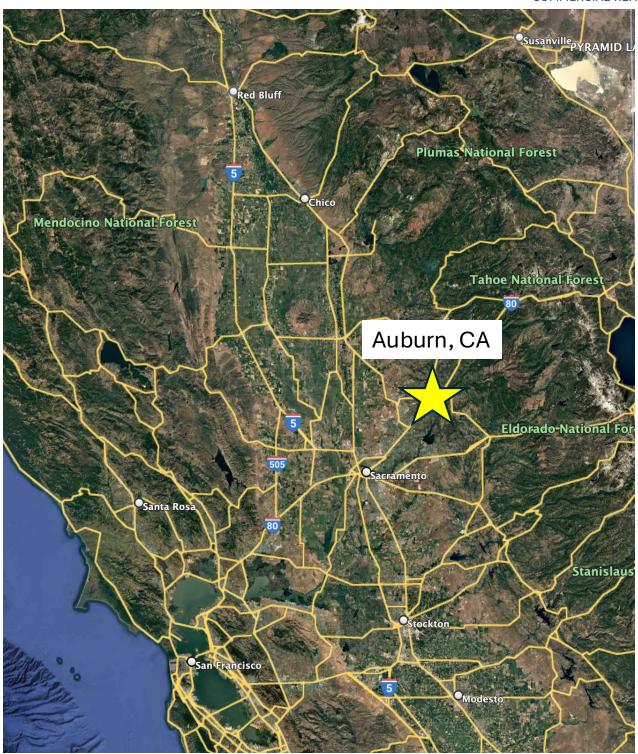
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## **Regional Map**







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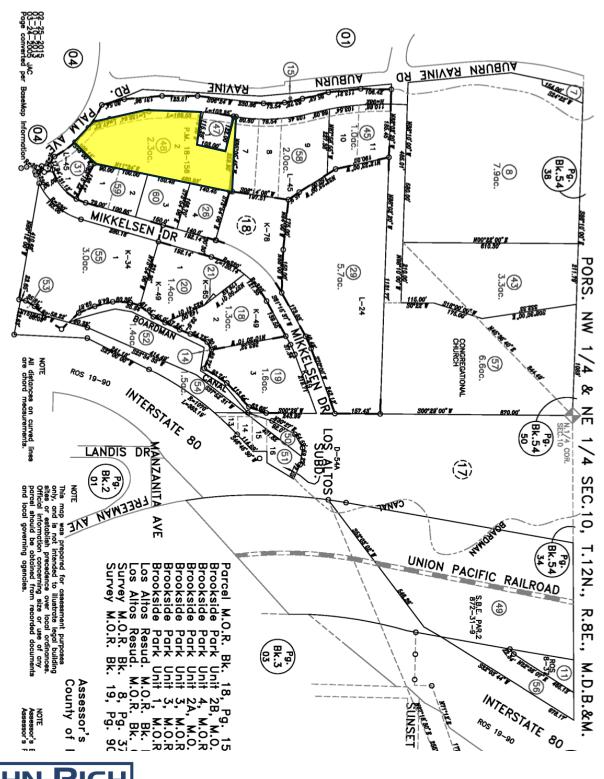
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## **Parcel Map**





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## **Property Photos**









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## **Property Photos**









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